



We are Galvanize.

galvanize (*British galvanise*) – **VERB**

1. Shock or excite (someone) into taking action.
2. (often as adjective **galvanized**) Coat with a protective layer, preventing corrosion.

Today's Host



Hey there.
My Name is Dan Zitting

Chief Customer Experience Officer, Galvanize

I am responsible for the overall experience of Galvanize's customers, including our Product, Marketing, and Customer Success teams. I am a GRC practitioner by background.



The plan for the next 45 minutes or so.

1. The world is changing.
2. Why we have decided to rebrand.
3. Who is Galvanize and what is HighBond?
4. What does this mean to me as an ACL and/or Rsam customer?
5. Our forward commitment.

Today's Speakers

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Hello.
I'm Laurie Schultz

President & CEO, Galvanize

I lead the global Galvanize organization toward the long-term achievement of our vision and mission. I run our global organization, everyday, using our platform.

Today's Speakers

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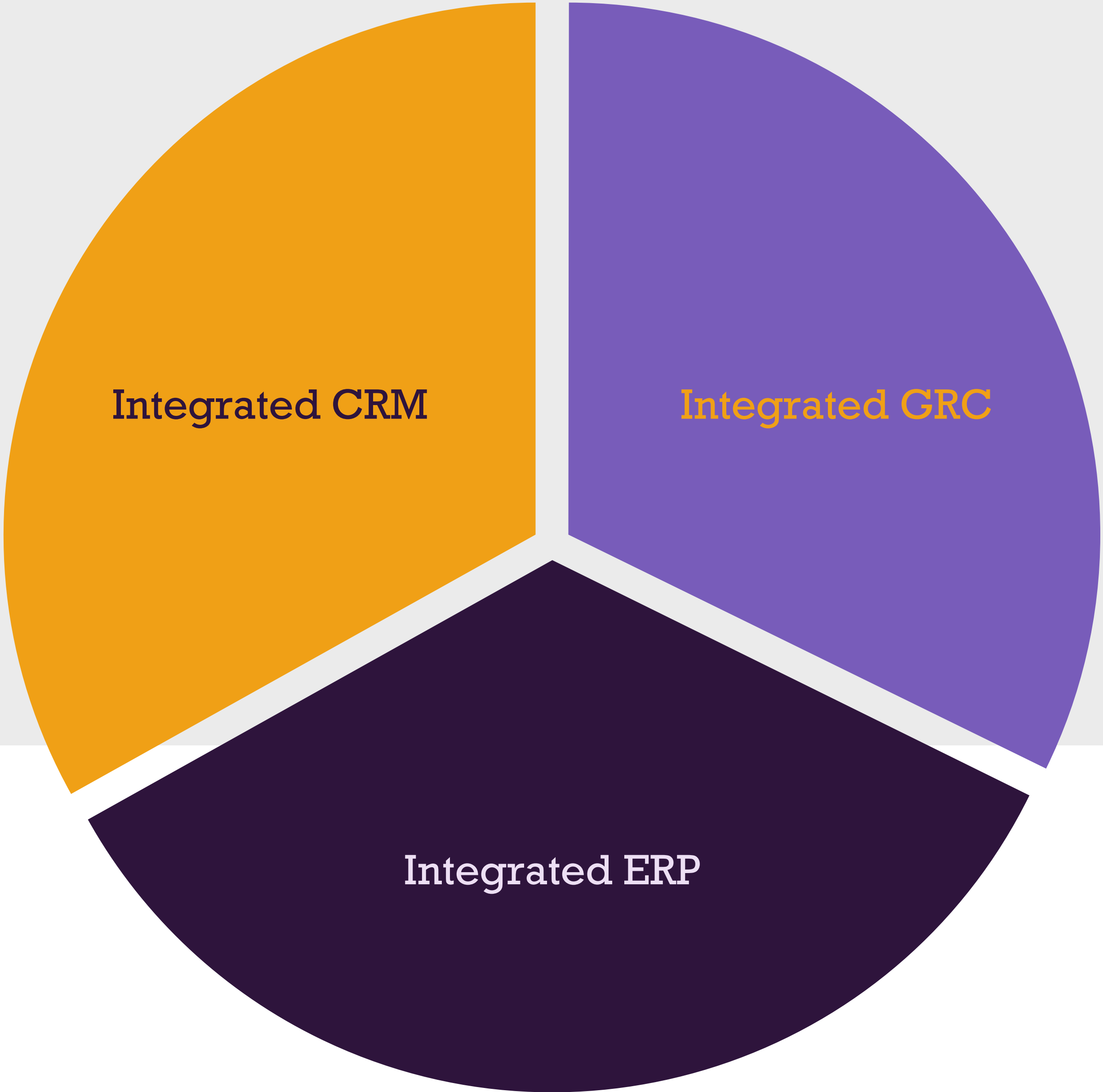
Hi all.
I'm Vivek Shivananda

President, IT & Security Solutions, Galvanize

I lead our go to market team for IT and Security related solutions for Galvanize globally. I am the Co-Founder & CEO of Rsam, joining forces with ACL to create Galvanize.



Digital Business Transformation is Creating New Corporate Leaders



Our goal is to consolidate the GRC category positioning it as the third core enterprise platform next to ERP and CRM.

Integrated GRC optimizes capabilities to achieve objectives, address uncertainty, and act with integrity.

Integrated CRM optimized capabilities to serve customers and grow revenue

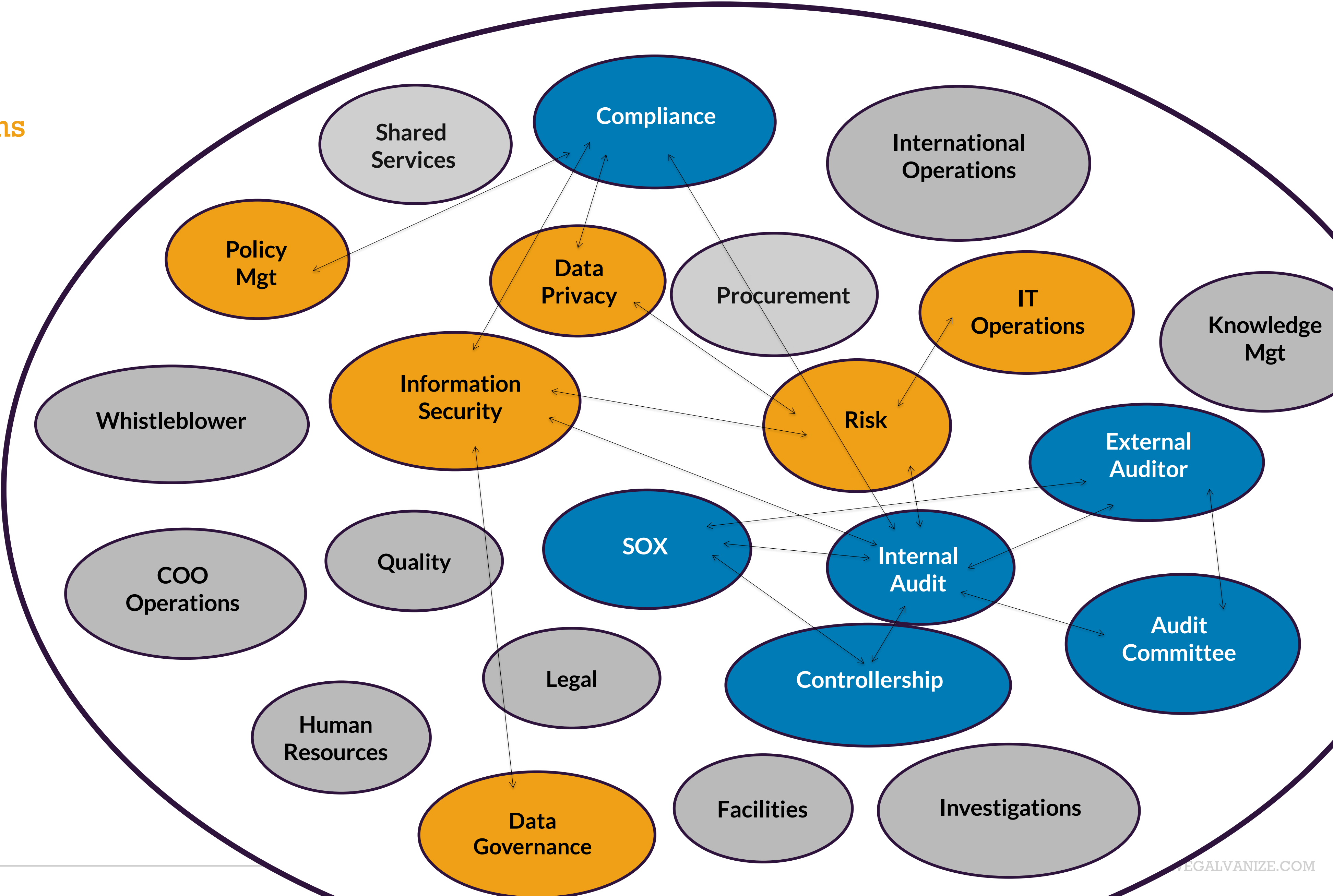
Integrated ERP optimized capabilities to manage costs and resources

LinkedIn's Approach to "GRC"

Today, most organizations are failing to integrate.

Integrated GRC must be relevant to strategy AND align disparate risk agendas around it.

Our goal is solving these diverse problems through ONE consumable platform and approach.



Combining strengths, ACL and Rsam make truly “integrated GRC” real.

Our Vision

A world where GRC professionals are an organization’s most sought after people.

Our Mission

Deliver a beautiful customer experience through the planet’s ONLY cloud-based, data-driven GRC solution.

Our Values

Authenticity, Disruptive Innovation, Customer Intensity

		Business Operations	Accounting & Finance	IT & InfoSec	Risk Management	Legal & Compliance	Internal Audit
acl	Risk Management						
	Internal Controls Management						
	Regulatory Compliance Management						
	Fraud & Corruption Management						
	Audit Management						
R-sam	IT Risk & Compliance						
	Third Party Risk Management						
	Policy & Training Management						
	Incident Reporting & Management						
	Threat & Vulnerability Management						
	Business Continuity Management						
acl	Robotic Automation, Monitoring & Analytics						
	Strategy & Performance Governance						
	Integrated GRC						
	Financial Performance Management						
	Environment, Health & Safety Management						
	Quality Management						
	Legal Management						



Why rebrand?

Unique opportunity to find a name that truly embodies both our vision and our capabilities, which stretch far beyond the market legacies of the ACL and/or Rsam names alone.



A brand that tells our customers' story...
and a good excuse to give our 1972 Gran Torino a makeover ;-)





So who is Galvanize?

galvanize (*British galvanise*) – **VERB**

1. Shock or excite (someone) into taking action.
2. (often as adjective **galvanized**) Coat with a protective layer, preventing corrosion.



Strengthening organizations to do heroic work.

Executives need quantified clarity on the uncertainty their organizations face as well as the state of compliance with diverse obligations each must meet.

Galvanize inspires executive confidence by delivering technology solutions that bond people, teams, and processes to create a layer of visibility and protection that ensures their organization more reliably reaches its goals.

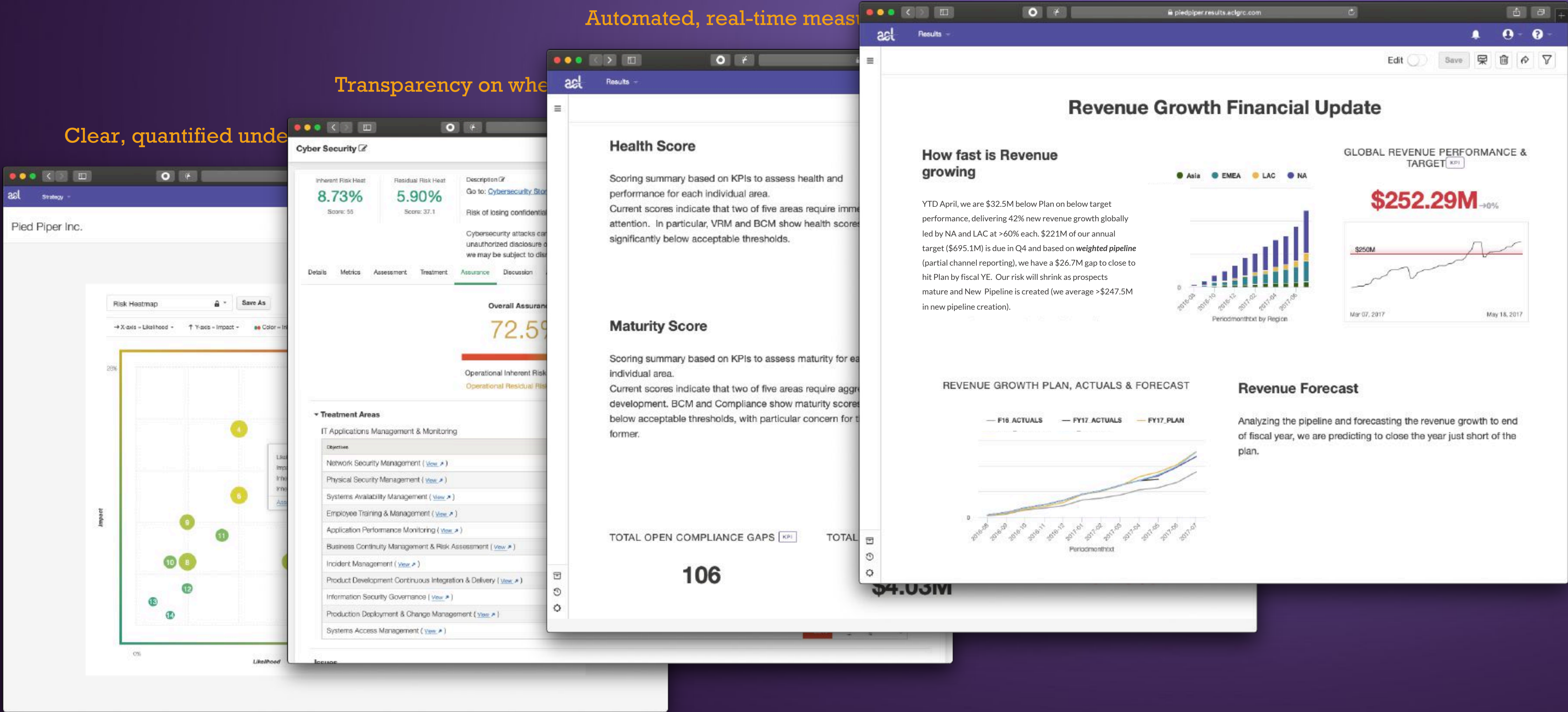
What a confident executive can see.

Direct impact to what matters.

Automated, real-time measures

Transparency on where

Clear, quantified understanding





Introducing the HighBond Platform.

Built by industry experts for industry experts, the HighBond platform unites risk management, compliance, security, and audit professionals around a single ***source of truth***—the insight and automation to drive change.



Enterprise GRC/IRM Program & Storyboards

RiskBond

ComplianceBond

ControlsBond

AuditBond

FraudBond

ITGRCBond

ThirdPartyBond

PolicyBond

IncidentBond

CyberBond

ContinuityBond

ACL Robotics

Purpose built products, delivered in an integrated platform, that bond silos for accelerated impact when working together.

- Risk Management
- Regulatory Compliance
- Internal Controls
- Audit
- Fraud & Corruption
- IT GRC
- Third-Party Risk Management
- Policy Management
- Incident Response & Case Management
- Threat and Vulnerability Management
- Business Continuity
- Robotics – Data Automation, Analytics, Monitoring and Integration



Why HighBond?

HighBond is the only true SaaS platform offering a fully integrated suite of risk, compliance, performance, and assurance solutions and the only GRC platform powered by data already available across your organization.

#1

Insight, **automation**, and integration through the power of data analytics and robotics.

#2

Built-in best **practice** for every use case based on the deepest domain expertise in the market.

#3

A **user experience** every team will want to adopt thanks to the cleanest, most intuitive user interface.

#4

Most extensive **global community** and ecosystem for professional development.

Largest Global Community in the Industry

7000

organizations, including
72% of the Fortune 500, use
HighBond

135

countries where companies
using HighBond are
headquartered

900

agencies in national, state,
provincial, and local
governments use HighBond

>100%

annual “net” retention of
Galvanize customers

Figure 1. Magic Quadrant for Integrated Risk Management



Source: Gartner (July 2018)

Case Studies on the Impact of “Galvanizing” Organizations

FORRESTER CASE STUDIES

5

TOTAL ECONOMIC IMPACT STUDIES

Forrester Research independently evaluated the impact of HighBond solutions in diverse organizations:

1. \$15B International Bank
2. Major US State Government
3. \$5B Global Manufacturer
4. Leading US Online Brokerage
5. \$0.5B Brazilian Manufacturer

BONDED SOLUTIONS

12+

GRC USE CASES IMPLEMENTED

Examples of quantified impact identified by those customers included:

- Millions of dollars recovered in fraud, waste, and abuse
- Risk management drove direct, measurable revenue improvement
- Regulatory compliance automation eliminated new hiring costs
- Audit efficiency improved by 40%

RESULTS DELIVERED

473%

AVERAGE ROI

Forrester measured an average ROI of 473% on an average net present value of \$2.1m in “hard” benefits. Intangible benefits identified included reduced reputational risk, improved recruiting, better job satisfaction, and more.

[Get the Full Study](#)

Customers tell our story best.

“We lacked a uniform risk framework. We didn’t have any good way to measure or even talk about risk management. HighBond fixed that for us. It is organized. It is logical. It is the right product for us.” – Head of GRC, International Bank





As a customer, what does this mean for me?

Use your products as you do today, take advantage of integration to get more from the expanded platform.



ACL GRC



R.sam



ACL Analytics

Integrated HighBond

HighBond is an integrated platform combining the capabilities of ACL GRC, Rsam, and ACL Analytics.

Development of all three products will accelerate through increased R&D investment and enabling customers to take advantage of all three as a single platform.

The first version of this integrated experience and new functionality for all customers launches on May 13, along with the Galvanize brand change.

As an ACL Analytics Customer

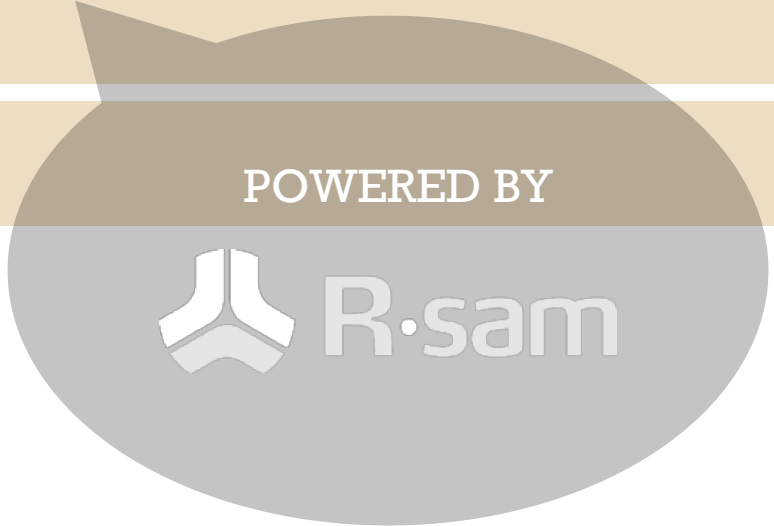


Single Sign On (SSO), Launchpad, & Storyboards

Enterprise Risk & Integrated Reporting

- Risk Management
- Regulatory Compliance
- Internal Controls & SOX
- Audit
- Fraud & Corruption
- IT GRC
- Third Party Risk Management
- Policy Management
- Incident Response & Case Management
- Threat Vulnerability Management
- Business Continuity

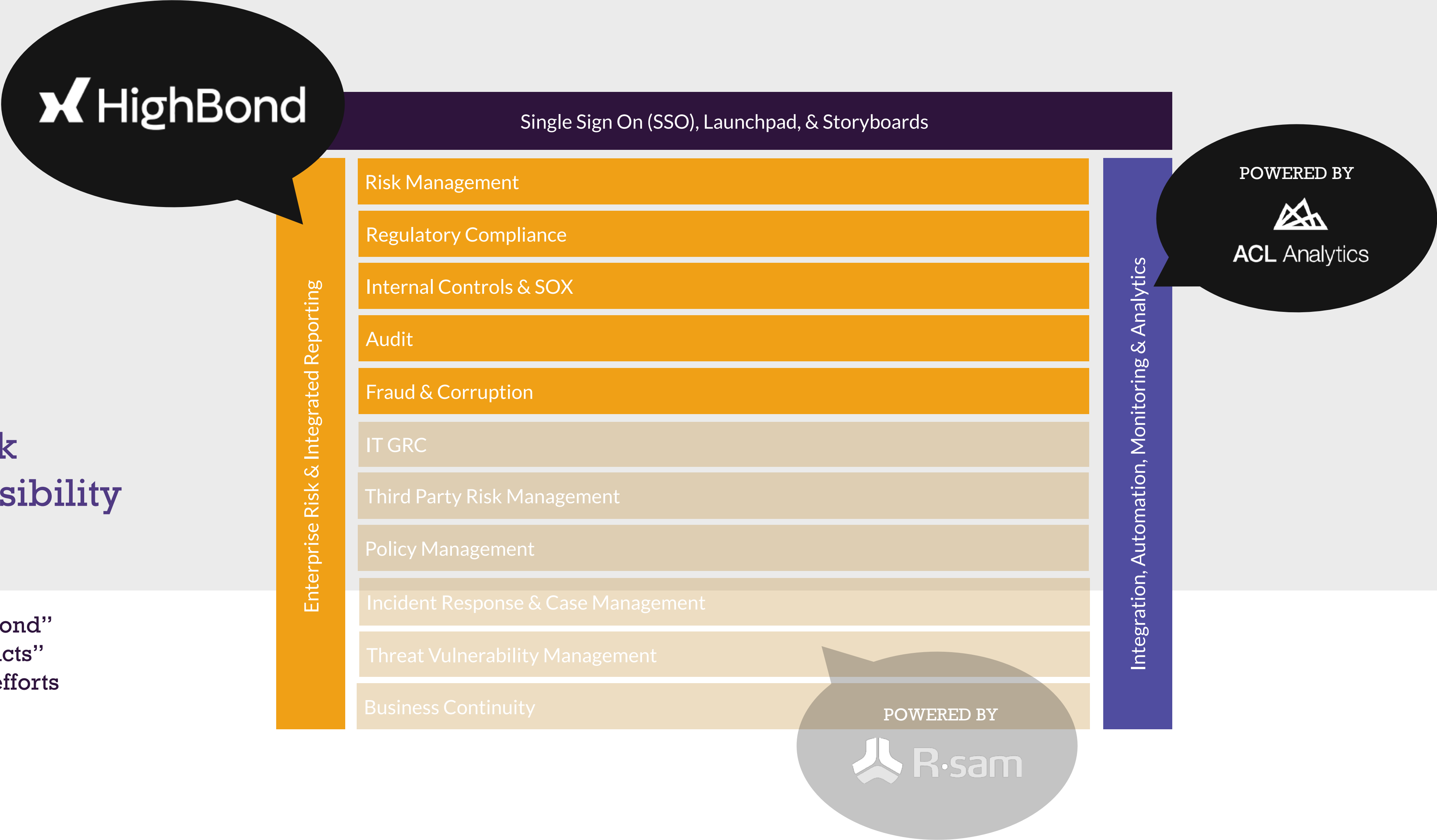
Integration, Automation, Monitoring & Analytics



ACL Analytics has become ACL Robotics, the “data engine” that differentiates HighBond

The analytics you’ve loved for 30 years, extend with broader process automation, machine learning, and workflow.

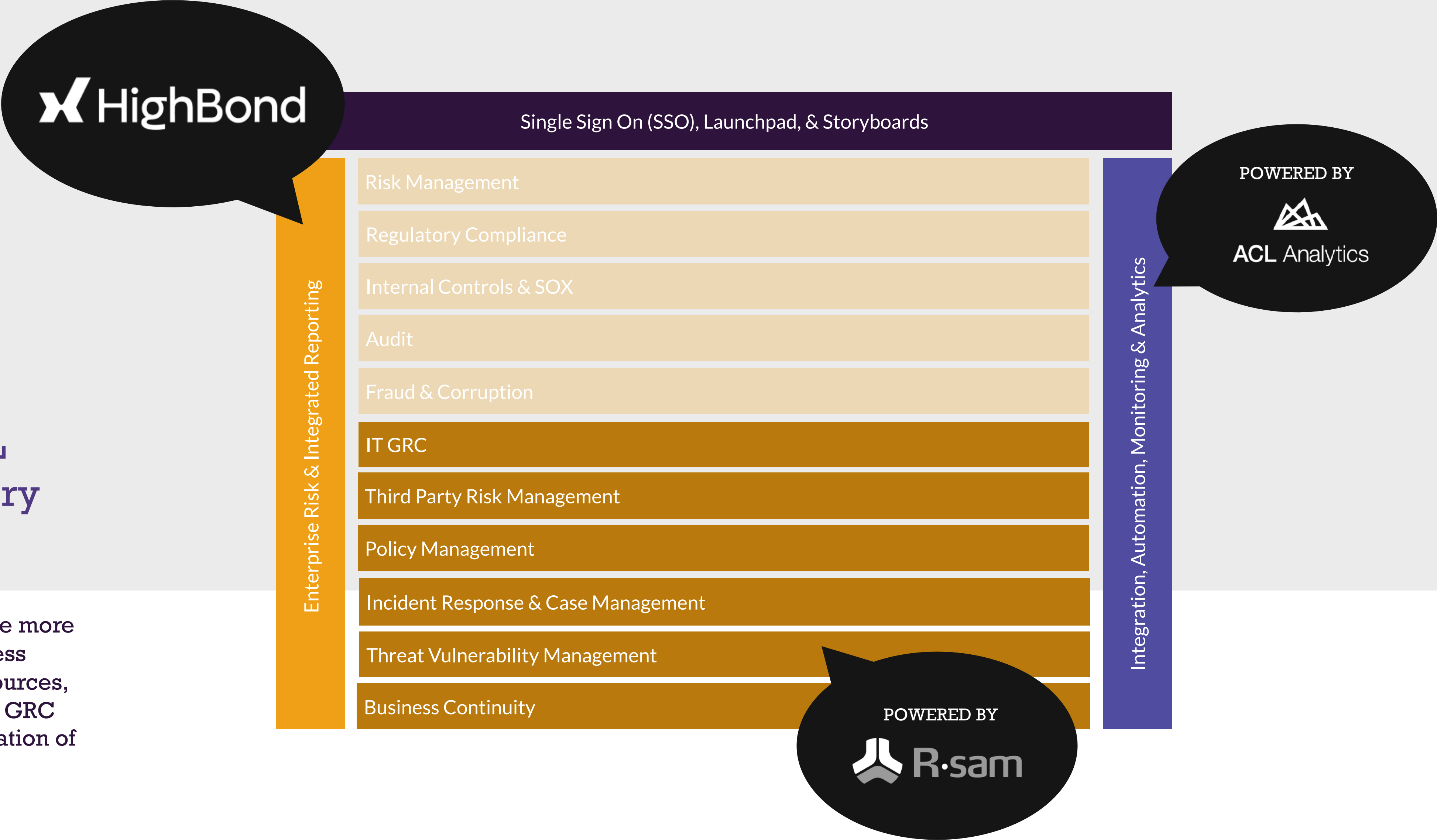
As an ACL GRC Customer



Expand your risk coverage and visibility to more teams

ACL GRC becomes “HighBond” and introduces new “products” that better coordinate the efforts of audit, controls, risk, compliance, and fraud.

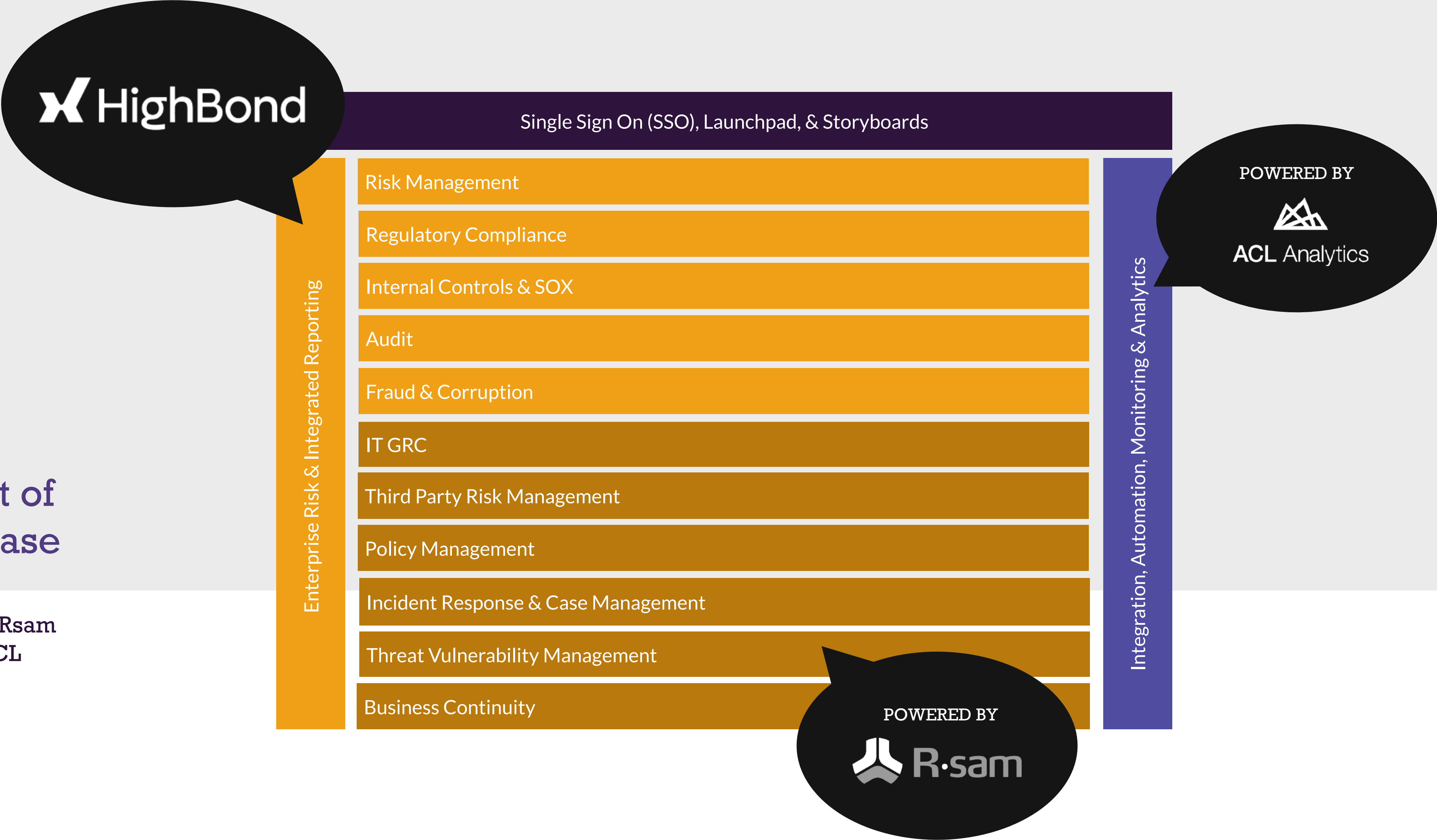
As an Rsam Customer



Introducing ACL Robotics for Every Rsam Customer

Process more data, leverage more advanced analytics, seamless integrate with more data sources, and automate more of your GRC process with the full integration of ACL Robotics.

“Full Stack” Platform Customers

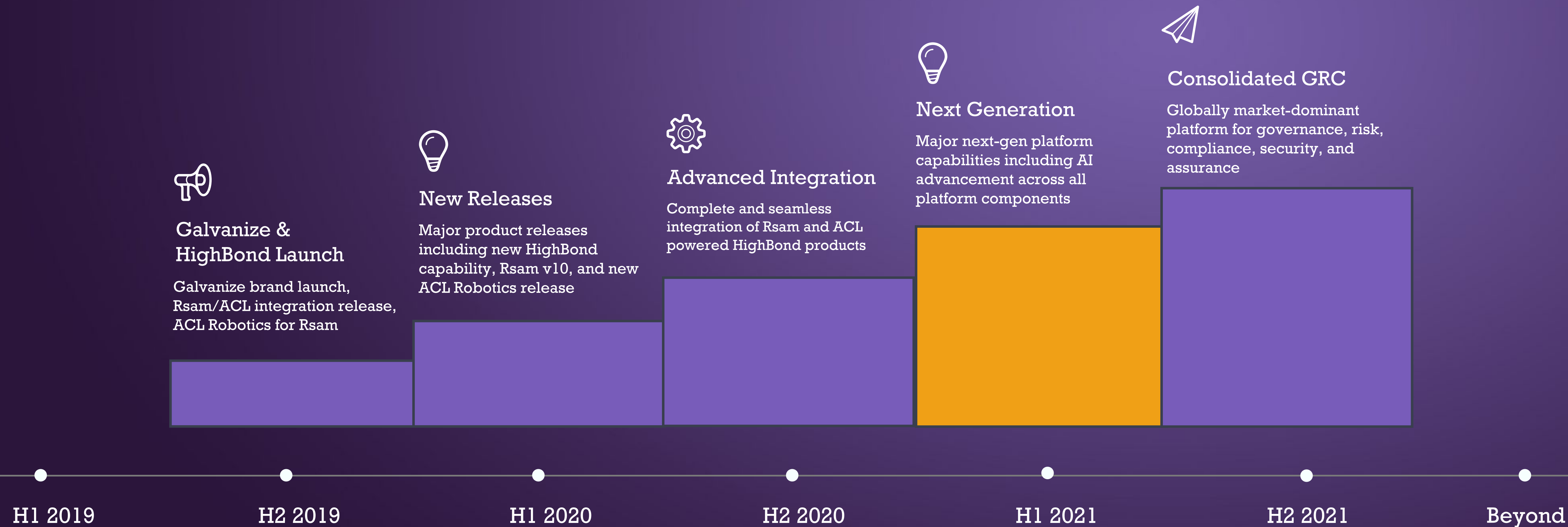


Full flexibility to implement “best of breed” by use case

Use cases implemented in Rsam and in native HighBond (ACL GRC) can share data and reporting



Forward Strategic Timeline





Strengthening organizations to do heroic work.

Our commitment toward extending our long heritage as the most trusted software company in the market:

1. Shape the most powerful and compelling vision of GRC
2. Cultivate our award-winning culture and high caliber, highly engaged team
3. Lead the industry with the only fully integrated, data-driven, true SaaS product platform
4. Implement the cleanest, most user-friendly user interfaces and build with the most innovative and advanced technologies
5. Drive global success through the most globally diverse community of employee teams, customers, and partners



SUMMIT

April 22 - 25, 2020 | Orlando, FL

TRACK THEMES:

1. Compliance, Controls and Assurance
2. IT GRC & Cybersecurity
3. Robotic Data Automation
4. Advanced Analytics

To register or find out more visit: <https://www.acl.com/summit/>



Thank you for leading the journey!

Find Us on LinkedIn:
Laurie Schultz, Vivek Shivananda, Dan Zitting

